



DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE

Unaudited Financial Statements
for
12 months ended June 30, 2021

Prepared and Submitted for Board Approval by:

My Name

CFO

DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



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DEMO

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DEMO REGIONAL MEDICAL CENTER

EXECUTIVE SUMMARY

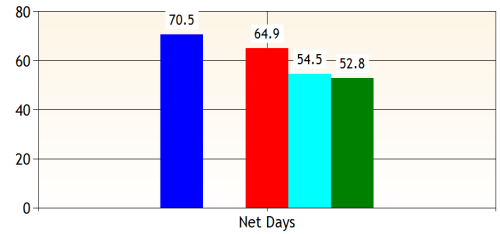
Fiscal Year Ending: 6/30/2021



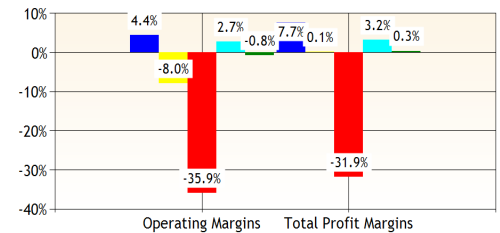
BALANCE SHEET

| ASSET | YTD | Prior FYE |
|---|---------------------|---------------------|
| | 6/30/2021 | 6/30/2020 |
| Current Assets | \$30,739,839 | \$23,795,079 |
| Assets Whose Use is Limited | \$0 | \$0 |
| Property, Plant & Equipment (Net) | \$23,042,474 | \$25,674,605 |
| Other Assets | \$0 | \$0 |
| Total Unrestricted Assets | \$53,782,313 | \$49,469,684 |
| Restricted Assets | | |
| Total Assets | \$53,782,313 | \$49,469,684 |
| LIABILITIES & NET ASSETS | | |
| Current Liabilities | \$23,799,795 | \$25,142,947 |
| Long-Term Debt | \$0 | \$0 |
| Other Long-Term Liabilities | \$0 | \$0 |
| Total Liabilities | \$23,799,795 | \$25,142,947 |
| Net Assets | \$29,979,230 | \$24,326,739 |
| Total Liabilities and Net Assets | \$53,779,025 | \$49,469,686 |

NET DAYS IN ACCOUNTS RECEIVABLE



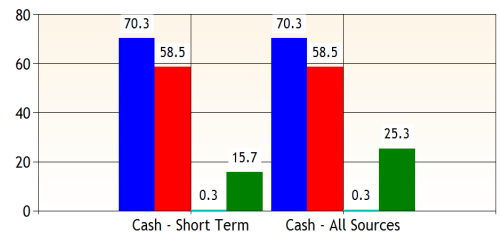
HOSPITAL MARGINS



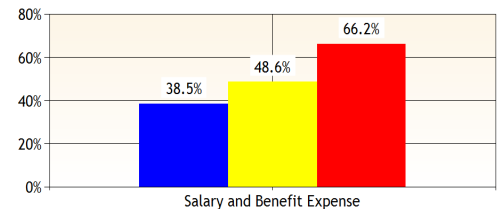
STATEMENT OF REVENUE AND EXPENSES - YTD

| | 6/30/2021 | | YEAR TO DATE | |
|---------------------------------|---------------------|--------------------|---------------------|----------------------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Gross Patient Revenues | \$16,081,282 | \$13,784,795 | \$181,814,027 | \$171,540,930 |
| Discounts and Allowances | (9,915,760) | (9,351,223) | (116,383,018) | (118,112,914) |
| Bad Dbt & Char. C. Write-Offs | (1,443,576) | 0 | (8,911,443) | 0 |
| Net Patient Revenues | \$4,721,946 | \$4,433,572 | \$56,519,566 | \$53,428,016 |
| Other Operating Revenue | \$6,542,591 | \$842,496 | \$17,183,121 | \$8,681,802 |
| Total Operating Revenues | \$11,264,537 | \$5,276,068 | \$73,702,687 | \$62,109,818 |
| Salaries, Benefits & Contr. Lbr | \$2,498,841 | \$2,787,846 | \$32,024,378 | \$33,700,802 |
| Purchased Serv & Phys Fees | \$667,020 | \$916,449 | \$12,236,026 | \$10,997,388 |
| Supply Expenses | \$1,660,279 | \$841,831 | \$13,437,663 | \$10,101,972 |
| Other Operating Expenses | \$912,950 | \$599,185 | \$7,832,255 | \$7,190,220 |
| Depreciation & Interest Exp. | \$247,526 | \$422,711 | \$4,900,857 | \$5,072,532 |
| Total Expenses | \$5,986,616 | \$5,568,022 | \$70,431,179 | \$67,062,914 |
| NET OPERATING SURPLUS | \$5,277,921 | (\$291,954) | \$3,271,508 | (\$4,953,096) |
| Non-Operating Revenue/(Exp.) | \$4,985 | \$2,084 | \$2,380,983 | \$5,025,008 |
| TOTAL NET SURPLUS | \$5,282,906 | (\$289,870) | \$5,652,491 | \$71,912 |

DAYS CASH ON HAND



SALARY AND BENEFIT EXPENSE AS A PERCENTAGE OF NET REVENUE



KEY STATISTICS AND RATIOS

| | 6/30/2021 | | YEAR TO DATE | |
|-------------------------------|-----------|--------|--------------|--------|
| | ACTUAL | BUDGET | ACTUAL | BUDGET |
| Total Acute Discharges | 68 | 123 | 1231 | 1468 |
| Average Acute Length of Stay | 3.2 | 3.0 | 3.0 | 2.9 |
| Total Emergency Room Visits | 1,222 | 1,224 | 13,382 | 14,470 |
| Outpatient Visits | 4,791 | 4,660 | 55,518 | 57,001 |
| Total Surgeries | 136 | 231 | 2,035 | 2,851 |
| Total Worked FTE's | 315.86 | 0.00 | 345.55 | 0.00 |
| Total Paid FTE's | 373.40 | 0.00 | 395.87 | 0.00 |
| Net Revenue Change from PY | 126.63% | 6.14% | 23.22% | 3.84% |
| EBIDA - 12 Month Rolling Avg. | | | 11.08% | 0.19% |
| Current Ratio | | | 1.29 | |
| Total Adult Avg. Daily Census | 7.2 | 12.2 | 10.0 | 11.7 |

| | |
|---------------------------------|--------------|
| DEMO REGIONAL MEDICAL CENTER | 6/30/2021 |
| Budget | 6/30/2021 |
| Prior FYE | 6/30/2020 |
| Tennessee | All Hospital |
| Rural <\$90 Million Net Revenue | All Hospital |

FINANCIAL STRENGTH INDEX

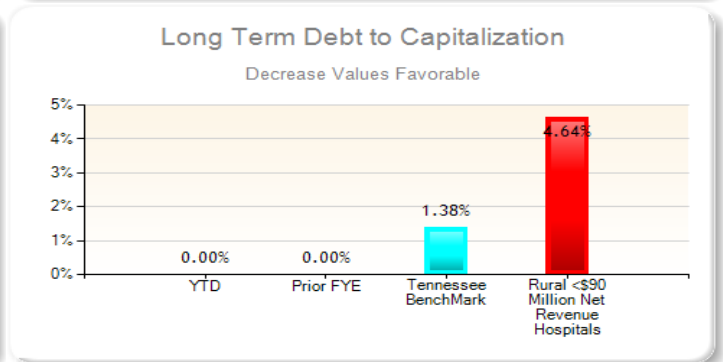
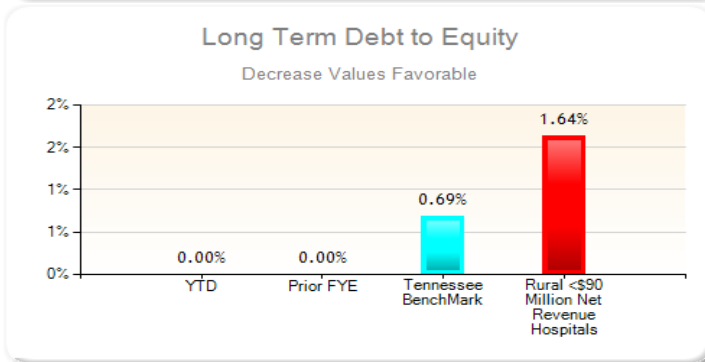
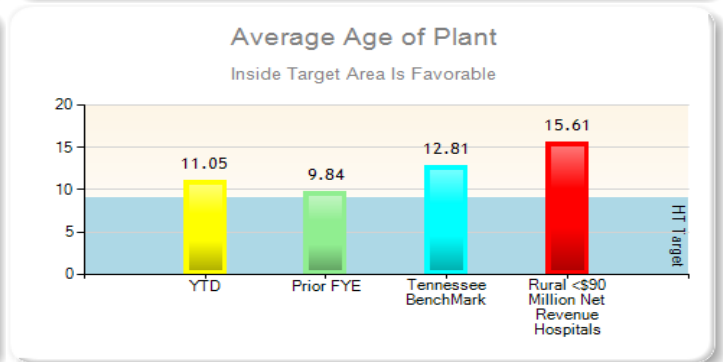
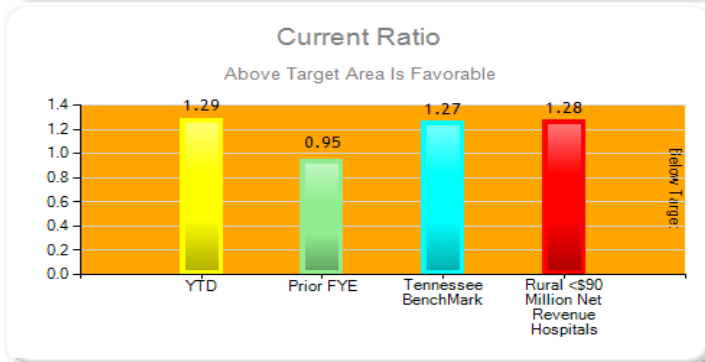
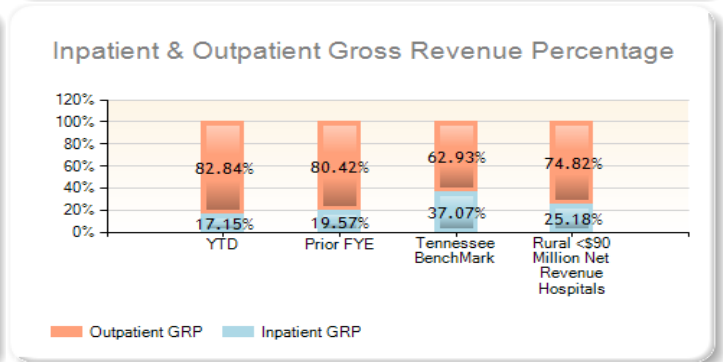
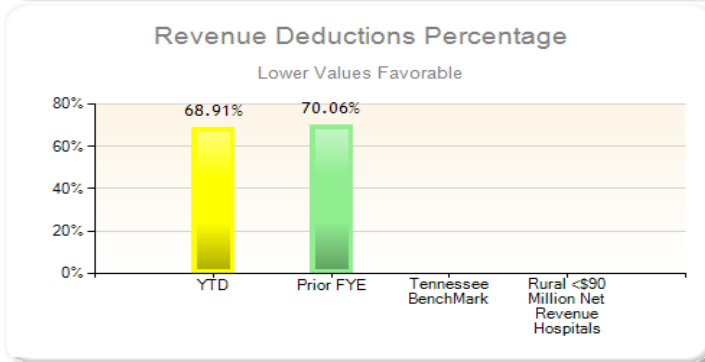
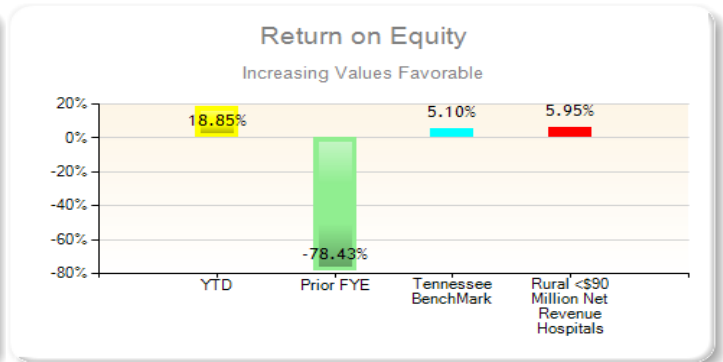
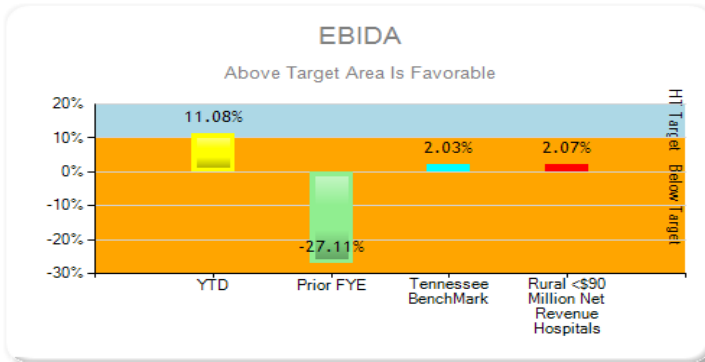
1.21 Good

- Greater than 3.0 = Excellent
- 0.0 to 3.0 = Good
- (2.0) to 0.0 = Fair
- Less than (2.0) = Poor

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021



Note 1 - 6/30/2021 Optum report (2019 median data), for all hospitals within the state regardless of size.

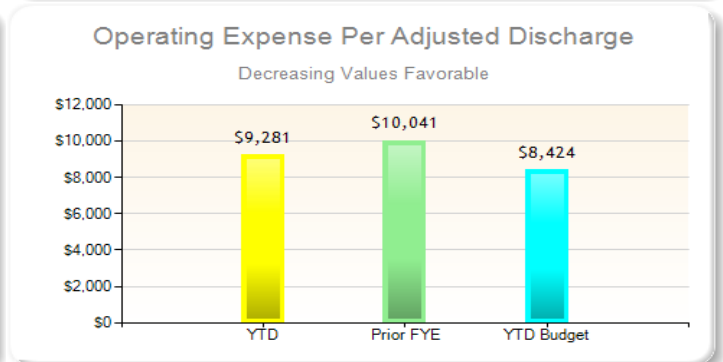
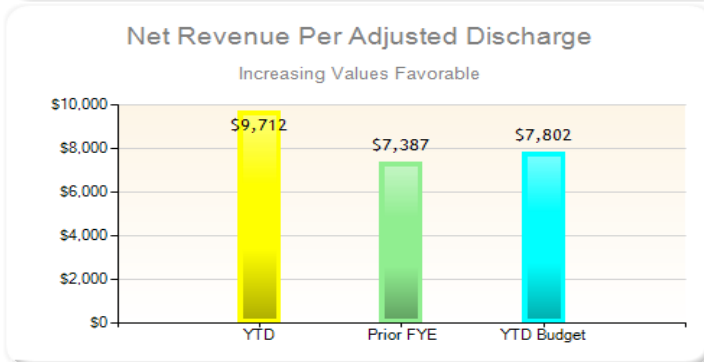
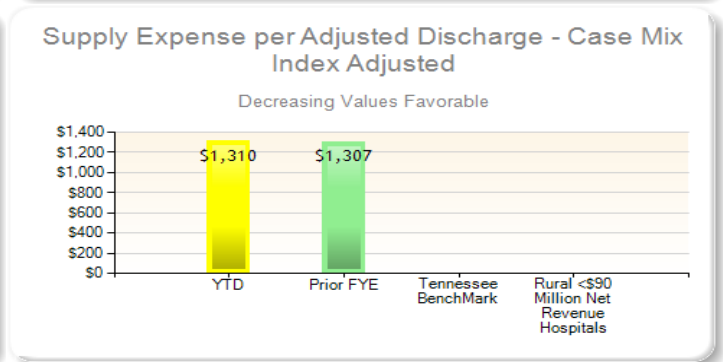
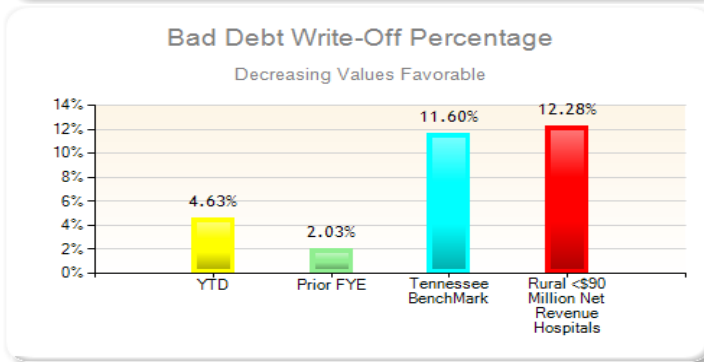
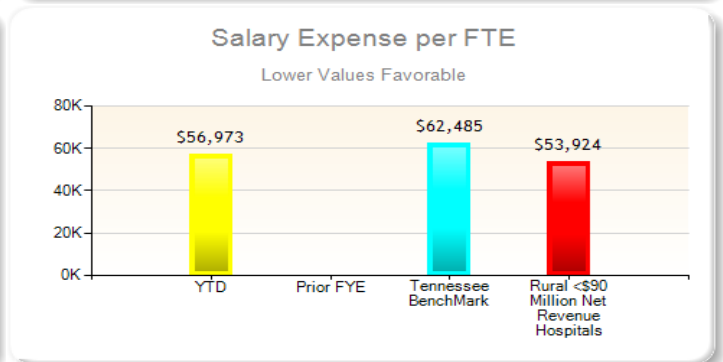
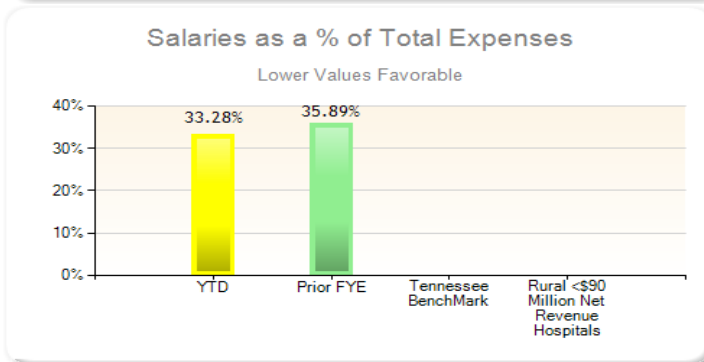
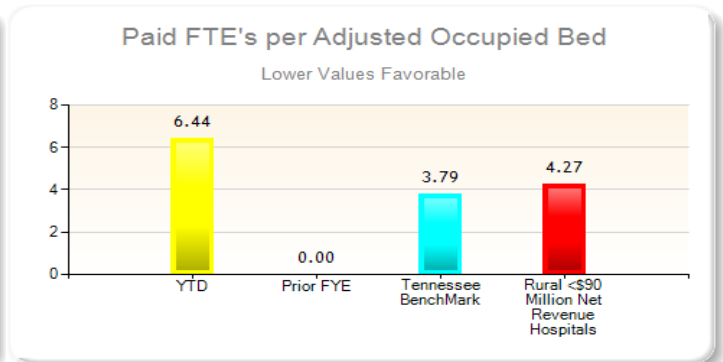
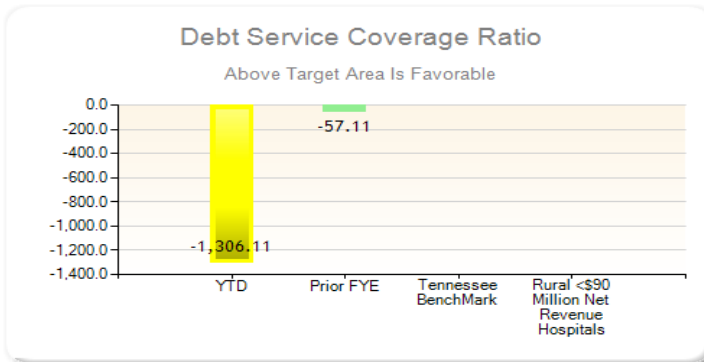
Note 2 - 6/30/2021 Optum report (2019 median data), for all U. S. hospitals this type and size.

Note 3 - Individual state data was not available for the debt service coverage ratio therefore regional data was used. (Northeast, East North Central, South, Near West, Far West)

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021



Note 1 - 6/30/2021 Optum report (2019 median data), for all hospitals within the state regardless of size.

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DEMO REGIONAL MEDICAL CENTER

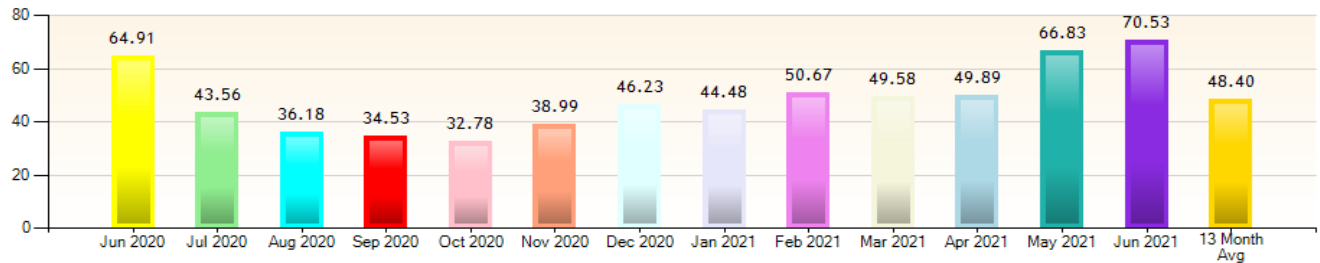
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021

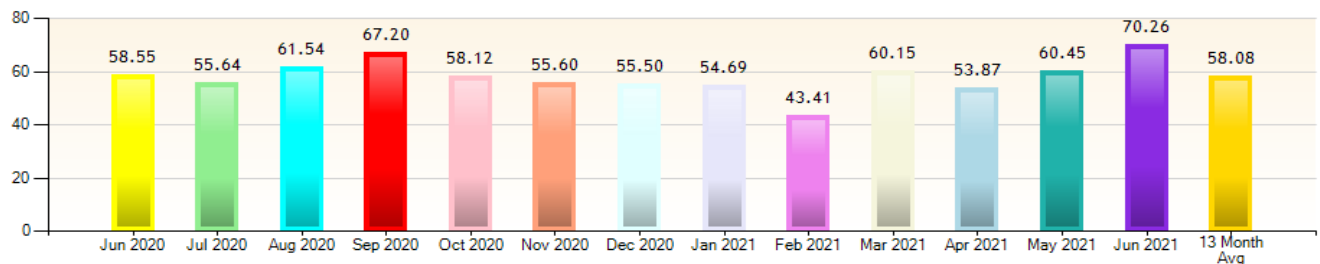
Net Days in Accounts Receivable

Decreasing Values Favorable



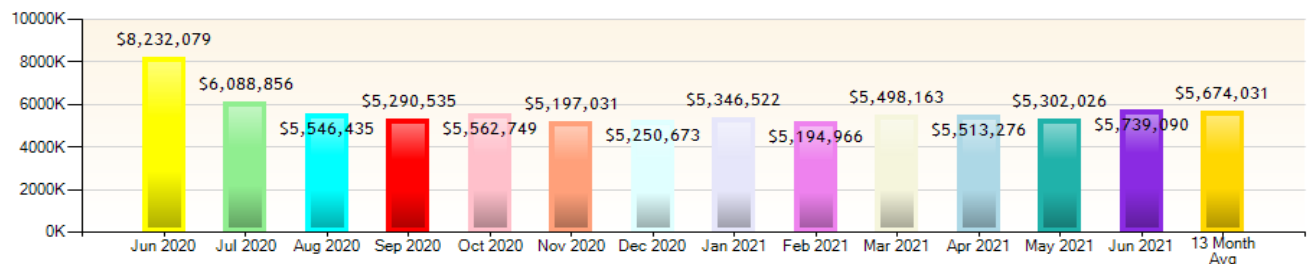
Days Cash on Hand - All Sources

Increasing Values Favorable



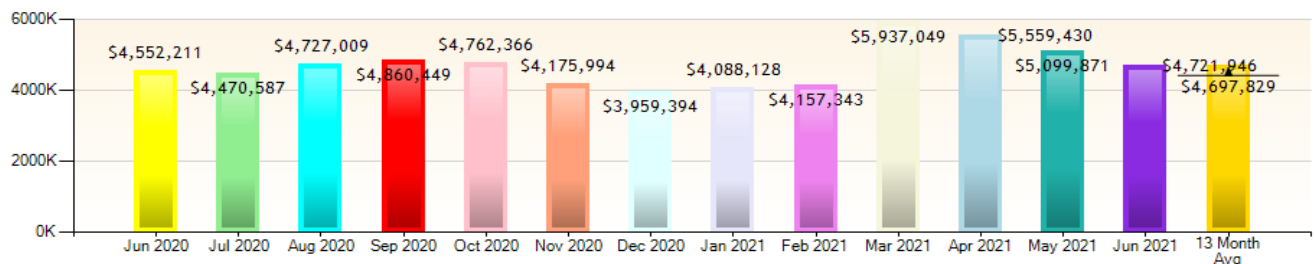
Monthly Operating Expenses less Depreciation and Interest

Decreasing Values Favorable



Monthly Net Patient Revenue

Increasing Values Favorable



DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



| | CURRENT MONTH | | | | |
|---|---------------------|---------------------|--------------------|-------------------|-------------------------|
| | Actual 6/30/2021 | Budget 6/30/2021 | Variance (+/-) | Variance % | Prior Year 6/30/2020 |
| Gross Patient Revenue | | | | | |
| Inpatient Revenue | \$1,736,643 | \$2,771,416 | (\$1,034,773) | -37.34% | \$2,557,183 |
| Inpatient Psych/Rehab Revenue | \$15,615 | \$130,473 | (\$114,858) | -88.03% | \$46,910 |
| Outpatient Revenue | \$13,565,002 | \$10,164,336 | \$3,400,666 | 33.46% | \$11,439,945 |
| Clinic Revenue | \$764,022 | \$718,570 | \$45,452 | 6.33% | \$705,254 |
| Total Gross Patient Revenue | \$16,081,282 | \$13,784,795 | \$2,296,487 | 16.66% | \$14,749,292 |
| Deductions From Revenue | -58.65% | -67.83% | | | -65.53% |
| Discounts and Allowances | (\$9,431,742) | (\$9,351,223) | (\$80,519) | -0.86% | (\$9,666,682) |
| Clinic Provider Allowances | (\$484,018) | \$0 | (\$484,018) | 100.00% | (\$473,112) |
| Bad Debt Write-Offs | (\$1,425,789) | \$0 | (\$1,425,789) | 100.00% | (\$20,712) |
| Charity Care Write-Offs | (\$17,787) | \$0 | (\$17,787) | 100.00% | (\$36,575) |
| Total Deductions From Revenue | (\$11,359,336) | (\$9,351,223) | (\$2,008,113) | -21.47% | (\$10,197,081) |
| Net Patient Revenue | \$4,721,946 | \$4,433,572 | \$288,374 | 6.50% | \$4,552,211 |
| Other Operating Revenue | \$6,542,591 | \$842,496 | \$5,700,095 | 676.57% | \$418,206 |
| Total Operating Revenue | \$11,264,537 | \$5,276,068 | \$5,988,469 | 113.50% | \$4,970,417 |
| Operating Expenses | | | | | |
| Salaries and Wages | \$1,471,749 | \$1,854,982 | \$383,233 | 20.66% | \$2,041,903 |
| Salaries - Clinic Providers | \$285,864 | \$291,404 | \$5,540 | 1.90% | \$262,726 |
| Fringe Benefits | \$422,818 | \$592,267 | \$169,449 | 28.61% | \$582,697 |
| Contract Labor | \$318,410 | \$49,193 | (\$269,217) | -547.27% | \$424,121 |
| Physicians Fees | \$346,438 | \$356,354 | \$9,916 | 2.78% | \$662,233 |
| Purchased Services | \$297,057 | \$549,632 | \$252,575 | 45.95% | \$842,110 |
| Legal Fees | \$23,525 | \$10,463 | (\$13,062) | -124.84% | \$17,555 |
| Supply Expense | \$1,660,279 | \$841,831 | (\$818,448) | -97.22% | \$2,716,218 |
| Utilities | \$132,219 | \$88,269 | (\$43,950) | -49.79% | \$92,080 |
| Repairs and Maintenance | \$307,799 | \$213,335 | (\$94,464) | -44.28% | \$260,973 |
| Insurance Expense | \$141,077 | \$79,042 | (\$62,035) | -78.48% | \$105,479 |
| All Other Operating Expenses | \$242,686 | \$122,759 | (\$119,927) | -97.69% | \$151,588 |
| Leases and Rentals | \$89,169 | \$95,780 | \$6,611 | 6.90% | \$72,396 |
| Depreciation and Amortization | \$244,261 | \$421,044 | \$176,783 | 41.99% | \$427,104 |
| Interest Expense (Non-Governmental Providers) | \$3,265 | \$1,667 | (\$1,598) | -95.86% | (\$16,248) |
| Total Operating Expenses | \$5,986,616 | \$5,568,022 | (\$418,594) | -7.52% | \$8,642,935 |
| Net Operating Surplus/(Loss) | \$5,277,921 | (\$291,954) | \$5,569,875 | -1,907.79% | (\$3,672,518) |
| Non-Operating Revenue: | | | | | |
| Investment Income | \$1,652 | \$2,084 | (\$432) | -20.73% | |
| Other Non-Operating Revenue/(Expenses) | \$3,333 | | \$3,333 | 333,300.00% | (\$3,434,992) |
| Total Non Operating Revenue/(Expense) | \$4,985 | \$2,084 | \$2,901 | 139.20% | (\$3,434,992) |
| Total Net Surplus/(Loss) | \$5,282,906 | (\$289,870) | \$5,572,776 | -1,922.51% | (\$7,107,510) |
| Increase/(Decrease) in Unrestricted Net Assets | \$5,282,906 | (\$289,870) | \$5,572,776 | -1,922.51% | (\$7,107,510) |
| Operating Margin | 46.85% | -5.53% | | | -73.88% |
| Total Profit Margin | 46.89% | -5.49% | | | -142.99% |
| EBIDA | 49.05% | 2.47% | | | -65.62% |

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE


For the Month Ended: 6/30/2021

| | YEAR-TO-DATE | | | | |
|---|------------------------|------------------------|----------------------|------------------|------------------------|
| | Actual | Budget | Variance | Variance | Prior Year |
| | 6/30/2021 | 6/30/2021 | (+/-) | % | 6/30/2020 |
| Gross Patient Revenue | | | | | |
| Inpatient Revenue | \$29,492,795 | \$31,630,387 | (\$2,137,592) | -6.76% | \$31,891,369 |
| Inpatient Psych/Rehab Revenue | \$357,501 | \$577,750 | (\$220,249) | -38.12% | \$3,616,166 |
| Outpatient Revenue | \$142,450,872 | \$130,493,181 | \$11,957,691 | 9.16% | \$130,988,052 |
| Clinic Revenue | \$9,512,859 | \$8,839,612 | \$673,247 | 7.62% | \$8,207,482 |
| Total Gross Patient Revenue | \$181,814,027 | \$171,540,930 | \$10,273,097 | 5.99% | \$174,703,069 |
| Deductions From Revenue | -60.54% | -68.85% | | | -64.43% |
| Discounts and Allowances | (\$110,074,331) | (\$118,112,914) | \$8,038,583 | 6.81% | (\$112,565,864) |
| Clinic Provider Allowances | (\$6,308,687) | \$0 | (\$6,308,687) | 630,868,700.0 | (\$5,327,263) |
| Bad Debt Write-Offs | (\$8,425,108) | \$0 | (\$8,425,108) | 0.00% | (\$3,560,921) |
| Charity Care Write-Offs | (\$486,335) | \$0 | (\$486,335) | - | (\$949,140) |
| Total Deductions From Revenue | (\$125,294,461) | (\$118,112,914) | (\$7,181,547) | -6.08% | (\$122,403,188) |
| Net Patient Revenue | \$56,519,566 | \$53,428,016 | \$3,091,550 | 5.79% | \$52,299,881 |
| Other Operating Revenue | \$17,183,121 | \$8,681,802 | \$8,501,319 | 97.92% | \$7,509,356 |
| Total Operating Revenue | \$73,702,687 | \$62,109,818 | \$11,592,869 | 18.67% | \$59,809,237 |
| Operating Expenses | | | | | |
| Salaries and Wages | \$19,768,754 | \$22,259,034 | \$2,490,280 | 11.19% | \$25,600,309 |
| Salaries - Clinic Providers | \$3,670,783 | \$3,496,848 | (\$173,935) | -4.97% | \$3,582,275 |
| Fringe Benefits | \$5,799,519 | \$7,107,204 | \$1,307,685 | 18.40% | \$7,693,651 |
| Contract Labor | \$2,785,322 | \$837,716 | (\$1,947,606) | -232.49% | \$6,286,376 |
| Physicians Fees | \$4,387,215 | \$4,276,248 | (\$110,967) | -2.59% | \$4,838,346 |
| Purchased Services | \$7,600,859 | \$6,595,584 | (\$1,005,275) | -15.24% | \$6,638,237 |
| Legal Fees | \$247,952 | \$125,556 | (\$122,396) | -97.48% | \$97,483 |
| Supply Expense | \$13,437,663 | \$10,101,972 | (\$3,335,691) | -33.02% | \$13,489,575 |
| Utilities | \$1,125,791 | \$1,059,228 | (\$66,563) | -6.28% | \$1,028,000 |
| Repairs and Maintenance | \$3,149,211 | \$2,560,020 | (\$589,191) | -23.02% | \$3,123,519 |
| Insurance Expense | \$1,024,016 | \$948,504 | (\$75,512) | -7.96% | \$976,744 |
| All Other Operating Expenses | \$1,533,332 | \$1,473,108 | (\$60,224) | -4.09% | \$1,504,568 |
| Leases and Rentals | \$999,905 | \$1,149,360 | \$149,455 | 13.00% | \$1,165,758 |
| Depreciation and Amortization | \$4,908,937 | \$5,052,528 | \$143,591 | 2.84% | \$5,028,485 |
| Interest Expense (Non-Governmental Providers) | (\$8,080) | \$20,004 | \$28,084 | 140.39% | \$241,786 |
| Total Operating Expenses | \$70,431,179 | \$67,062,914 | (\$3,368,265) | 5.02% | \$81,295,112 |
| Net Operating Surplus/(Loss) | \$3,271,508 | (\$4,953,096) | \$8,224,604 | -166.05% | (\$21,485,875) |
| Non-Operating Revenue: | | | | | |
| Investment Income | \$33,481 | \$25,008 | \$8,473 | 33.88% | |
| Other Non-Operating Revenue/(Expenses) | \$2,347,502 | \$5,000,000 | (\$2,652,498) | -53.05% | \$2,407,005 |
| Total Non Operating Revenue/(Expense) | \$2,380,983 | \$5,025,008 | (\$2,644,025) | -52.62% | \$2,407,005 |
| Total Net Surplus/(Loss) | \$5,652,491 | \$71,912 | \$5,580,579 | 7,760.29% | (\$19,078,870) |
| Increase/(Decrease in Unrestricted Net Assets) | \$5,652,491 | \$71,912 | \$5,580,579 | 7,760.29% | (\$19,078,870) |
| Operating Margin | 4.43% | -7.97% | | | -35.92% |
| Total Profit Margin | 7.66% | 0.11% | | | -31.89% |
| EBIDA | 11.08% | 0.19% | | | -27.11% |

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021

| | ASSETS | | | | |
|---|---------------------|---------------------|--------------------|---------------|---------------------|
| | Current Month | Prior Month | Variance | Variance | Prior YE |
| | 6/30/2021 | 5/31/2021 | +/- | % | 6/30/2020 |
| Current Assets | | | | | |
| Cash and Cash Equivalents | \$12,612,920 | \$10,787,765 | \$1,825,155 | 16.92% | \$12,200,159 |
| Gross Patient Accounts Receivable | \$45,150,603 | \$46,482,072 | (\$1,331,469) | -2.86% | \$23,973,269 |
| Less: Bad Debt and Allowance Reserves | (\$33,229,635) | (\$34,426,491) | \$1,196,856 | 3.48% | (\$18,451,507) |
| Net Patient Accounts Receivable | \$11,920,968 | \$12,055,581 | (\$134,613) | -1.12% | \$5,521,762 |
| Other Receivables | \$1,731,951 | \$1,401,505 | \$330,446 | 23.58% | \$1,871,704 |
| Inventories | \$2,066,881 | \$2,293,044 | (\$226,163) | -9.86% | \$2,111,790 |
| Prepaid Expenses | \$2,407,119 | \$2,090,271 | \$316,848 | 15.16% | \$2,089,664 |
| Total Current Assets | \$30,739,839 | \$28,628,166 | \$2,111,673 | 7.38% | \$23,795,079 |
| Assets Whose Use is Limited | | | | | |
| Total Limited Use Assets | \$0 | \$0 | \$0 | #Error | \$0 |
| Property, Plant, and Equipment | | | | | |
| Land and Land Improvements | \$1,383,665 | \$1,383,665 | \$0 | 0.00% | \$1,383,666 |
| Building and Building Improvements | \$33,629,241 | \$33,637,271 | (\$8,030) | -0.02% | \$32,375,755 |
| Equipment | \$42,249,460 | \$42,365,044 | (\$115,584) | -0.27% | \$41,191,294 |
| Construction In Progress | \$36,300 | \$36,300 | \$0 | 0.00% | \$71,144 |
| Gross Property, Plant, and Equipment | \$77,298,666 | \$77,422,280 | (\$123,614) | -0.16% | \$75,021,859 |
| Less: Accumulated Depreciation | (\$54,256,192) | (\$54,011,931) | (\$244,261) | -0.45% | (\$49,347,254) |
| Net Property, Plant, and Equipment | \$23,042,474 | \$23,410,349 | (\$367,875) | -1.57% | \$25,674,605 |
| Other Assets | | | | | |
| Total Other Assets | \$0 | \$0 | \$0 | 0.00% | \$0 |
| TOTAL UNRESTRICTED ASSETS | \$53,782,313 | \$52,038,515 | \$1,743,798 | 3.35% | \$49,469,684 |
| TOTAL ASSETS | \$53,782,313 | \$52,038,515 | \$1,743,798 | 3.35% | \$49,469,684 |

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021

| | LIABILITIES AND FUND BALANCE | | | | |
|--|------------------------------|---------------------|----------------------|----------------|---------------------|
| | Current Month | Prior Month | Variance | Variance | Prior YE |
| | 6/30/2021 | 5/31/2021 | +/- | % | 6/30/2020 |
| Current Liabilities | | | | | |
| Accounts Payable | \$5,158,419 | \$4,472,524 | (\$685,895) | -15.34% | \$5,353,651 |
| Accrued Payroll | \$570,428 | \$466,034 | (\$104,394) | -22.40% | \$572,209 |
| Accrued Payroll Taxes | \$98,026 | \$91,268 | (\$6,758) | -7.40% | \$123,824 |
| Accrued Benefits | \$1,592,505 | \$1,631,127 | \$38,622 | 2.37% | \$1,671,428 |
| Accrued Pension Expense (Current Portion) | \$0 | \$40,079 | \$40,079 | 100.00% | \$79,622 |
| Other Current Liabilities | \$16,380,417 | \$20,641,155 | \$4,260,738 | 20.64% | \$17,337,127 |
| Total Current Liabilities | \$23,799,795 | \$27,342,187 | \$3,542,392 | 12.96% | \$25,142,947 |
| Long Term Debt | | | | | |
| Less: Current Portion Of Long Term Debt | \$0 | \$0 | \$0 | 0.00% | \$0 |
| Total Long Term Debt (Net of Current) | \$0 | \$0 | \$0 | 0.00% | \$0 |
| Other Long Term Liabilities | | | | | |
| Total Other Long Term Liabilities | \$0 | \$0 | \$0 | 0.00% | \$0 |
| TOTAL LIABILITIES | \$23,799,795 | \$27,342,187 | \$3,542,392 | 12.96% | \$25,142,947 |
| Net Assets: | | | | | |
| Without Donor Restrictions | \$24,326,739 | \$24,326,739 | \$0 | 0.00% | \$43,405,609 |
| Net Revenue/(Expenses) | \$5,652,491 | \$369,585 | (\$5,282,906) | -1429.42% | (\$19,078,870) |
| Total Net Assets | \$29,979,230 | \$24,696,324 | (\$5,282,906) | -21.39% | \$24,326,739 |
| TOTAL LIABILITIES AND NET ASSETS | \$53,779,025 | \$52,038,511 | (\$1,740,514) | -3.34% | \$49,469,686 |

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE



For the Month Ended: 6/30/2021

| | Current Month | YTD |
|--|---------------------|----------------------|
| | Jun 30, 2021 | Jun 30, 2021 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net Income (Loss) | \$5,282,906 | \$5,652,491 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: | | |
| Depreciation | \$244,261 | \$4,908,937 |
| (Increase)/Decrease in Net Patient Accounts Receivable | \$134,613 | (\$6,399,206) |
| (Increase)/Decrease in Other Receivables | (\$330,446) | \$139,753 |
| (Increase)/Decrease in Inventories | \$226,163 | \$44,909 |
| (Increase)/Decrease in Pre-Paid Expenses | (\$316,848) | (\$317,455) |
| (Increase)/Decrease in Other Current Assets | \$0 | \$0 |
| Increase/(Decrease) in Accounts Payable | \$685,895 | (\$195,232) |
| Increase/(Decrease) in Notes and Loans Payable | \$0 | \$0 |
| Increase/(Decrease) in Accrued Payroll and Benefits | \$32,451 | (\$186,124) |
| Increase/(Decrease) in Accrued Expenses | \$0 | (\$5,086) |
| Increase/(Decrease) in Patient Refunds Payable | \$0 | \$0 |
| Increase/(Decrease) in Third Party Advances/Liabilities | \$0 | \$0 |
| Increase/(Decrease) in Other Current Liabilities | (\$4,260,738) | (\$956,710) |
| Net Cash Provided by Operating Activities: | \$1,698,257 | \$2,686,277 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of Property, Plant and Equipment | \$123,614 | (\$2,276,806) |
| (Increase)/Decrease in Other Limited Use Assets | \$0 | \$0 |
| (Increase)/Decrease in Limited Use Cash and Investments | \$0 | \$0 |
| (Increase)/Decrease in Other Assets | \$0 | \$0 |
| Net Cash Used by Investing Activities | \$123,614 | (\$2,276,806) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Increase/(Decrease) in Bond/Mortgage Debt | \$0 | \$0 |
| Increase/(Decrease) in Capital Lease Debt | \$0 | \$0 |
| Increase/(Decrease) in Other Long Term Liabilities | \$0 | \$0 |
| Net Cash Used for Financing Activities | \$0 | \$0 |
| (INCREASE)/DECREASE IN RESTRICTED ASSETS | \$0 | \$0 |
| Net Increase/(Decrease) in Cash | \$1,821,871 | \$409,471 |
| Cash, Beginning of Period | \$10,787,765 | \$12,200,159 |
| Cash, End of Period | \$12,609,636 | \$12,609,630 |

DEMO REGIONAL MEDICAL CENTER

BRENTWOOD, TENNESSEE

For the Month Ended: 6/30/2021



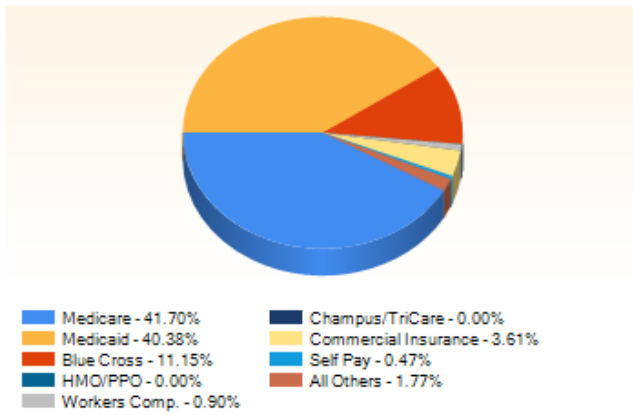
| | | Actual | Target |
|--|---------------|---------|------------|
| Net Days in Accounts Receivable | | 70.53 | 50.00 or < |
| Gross Days in Unbilled Revenue - Discharges Not Final Billed | | 3.16 | 3.0 or < |
| Gross Days in Unbilled Revenue - Final Billed Not Submitted to Payer | | 0.73 | 1.0 or < |
| Number of Days Gross Revenue in Credit Balances | | (2.76) | < 1.0 |
| Charity Care as a % of Gross Patient Revenue - | Current Month | 0.11% | NO DATA |
| | Year- To-Date | 0.26% | NO DATA |
| Bad Debts as a % of Gross Patient Revenue - | Current Month | 8.86% | 0.00% |
| | Year- To-Date | 4.63% | 0.00% |
| Collections as a Percentage of Net Patient Revenue - | Current Month | 158.64% | 100% or > |
| | Year- To-Date | 95.37% | 100% or > |
| Percentage of Accounts Receivable > 60 Days | Medicare | 60.14% | < 6% |
| Percentage of Accounts Receivable > 90 Days - | Blue Cros | 22.48% | < 10% |
| | Insurance | 47.40% | < 15% |
| | Medicaid | 77.18% | < 20% |
| | All Others | 58.95% | < 25% |
| % of Claims Denied - Partial Pay - | Current Month | 0.00% | < 2% |
| | Year- To-Date | 0.00% | < 2% |
| % of Claims Denied - Zero Pay - | Current Month | 0.00% | < 2% |
| | Year- To-Date | 0.00% | < 2% |
| % Denials Overturned By Appeal - | Current Month | 0.00% | 100% |
| | Year- To-Date | 0.00% | 100% |
| % of Collections Received at Point of Service - | Current Month | 13.70% | 20% or > |
| | Year- To-Date | 14.00% | 20% or > |
| Cost to Collect as a % of Cash Collections - | Current Month | 1.69% | < 5% |
| | Year- To-Date | 4.70% | < 5% |
| Late Charges as a % of Total Charges - | Current Month | 0.00% | 0% |
| | Year- To-Date | 0.00% | 0% |
| % of Patient Encounters Pre-Registered - | Current Month | 0.00% | 20% |
| | Year- To-Date | 0.00% | 20% |
| % of Insurance Registrations Verified - | Current Month | NO DATA | 100% |
| | Year- To-Date | NO DATA | 100% |
| % of Accounts Pre- Authorized for Service | Current Month | NO DATA | 100% |
| | Year- To-Date | NO DATA | 100% |

DEMO REGIONAL MEDICAL CENTER
BRENTWOOD, TENNESSEE

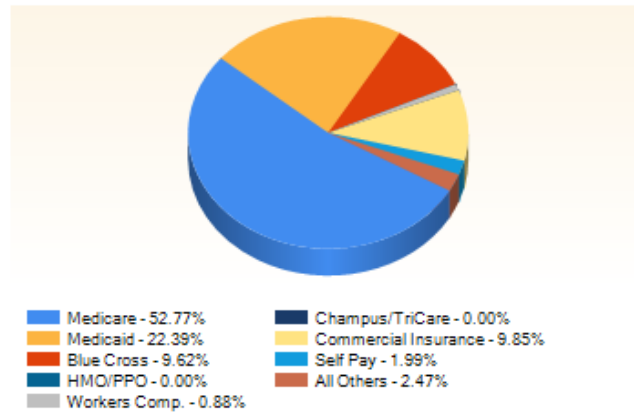


For the Month Ended: 6/30/2021

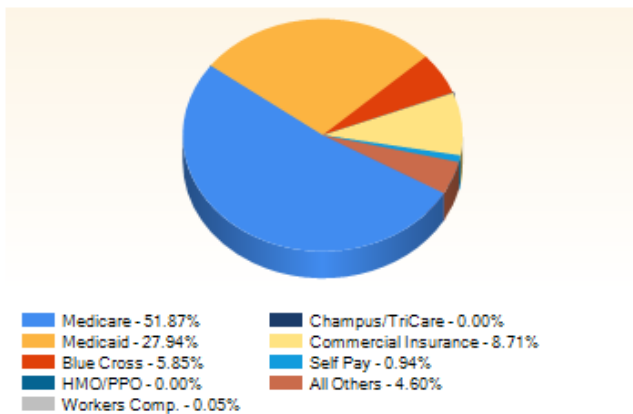
Inpatient Month



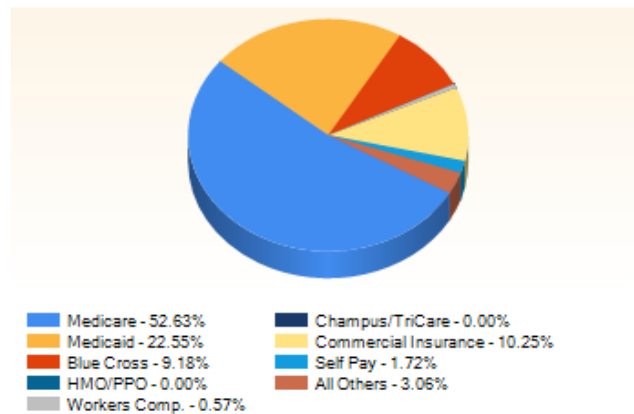
Outpatient Month



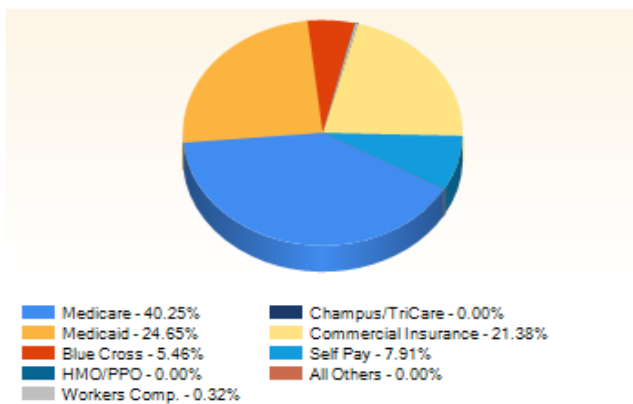
Inpatient YTD



Outpatient YTD



Inpatient Prior FYE



Outpatient Prior FYE

